

“University of Massachusetts Faculty Get Lessons in Planning”

The Customer

Bruce McCandless, Assistant Vice Chancellor for Research, University of Massachusetts, Amherst, MA

The Challenge

Find a way to train faculty on how to create successful proposals.

The Solution

Bruce McCandless, Assistant Vice Chancellor for Research at the University of Massachusetts, Amherst was looking for a way to help communicate the essential elements of developing successful faculty proposals. Other project management tools were too focused on just tracking projects for his purposes.

Says McCandless, "In my training classes to faculty about how to develop a successful proposal, I always mention Project KickStart. It is the only software I've seen that helps you PLAN a project, rather than just help you keep track of it."

For faculty research projects, it's critical that you get all of the details, including all of the potential obstacles, down on paper. Using Project Kickstart helps you provide not only a detailed plan and schedule but shows that you've also thought through the potential roadblocks. That kind of foresight makes funders much more comfortable with a decision to move forward with one research project over another.

The Benefits

For the faculty of the University of Massachusetts, Project Kickstart provides valuable functionality:

- * Focus on planning
- * Built-in guidance on obstacles
- * Simplified reporting and communication tools

Project KickStart Pro 4

Project KickStart Professional 4 is our flagship project management software that enables companies and individuals to generate ideas, solve problems and increase efficiency. Pro 4 is powerful, yet easy to use, project planning and management software for dynamic business projects. The step-by-step wizard expertly guides you through the quick steps for developing a plan. You'll identify phases, goals, tasks, obstacles, solutions, and resources. You can schedule tasks and the professional Gantt charts let you set dependencies between tasks so date changes auto-

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matically update entire project plan. Choose reports for each phase of your project: including project planning, project management, and advanced Gantt chart reports.

If needed, you can export to the following: Microsoft Word, Excel, PowerPoint, Outlook, Microsoft Project, ACT! MindManager, or WBS Chart. Project KickStart Standard 4 is available for more basic projects.

About Experience in Software

Experience In Software (EIS) Incorporated creates business software that generate ideas, solve problems, and increases efficiency to help companies realize their full potential.